

PROMOTIONS #701497 AND #701147						SALEM TEAR TAPE					
ACCT #	EFT NO.	PO #	ACCOUNT NAME	WARE-HOUSE #	PROMOTION #	(6M) FULL FLAVOR 24194	(6M) LIGHT 24196	(6M) FF 100 24195	(6M) LIGHT 100 24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
		DIV #1622									
236370	N/A	NO	GRAYS WHLS	49	701147						11/3/97
					701497	1	1	1	1		
278580	NO	USE 'JUDY'	HERKIMER	49	701147	2		9	9		11/3/97
		USE 'JUDY'			701497	7	9				
533288	2071	NO	JONES McINTOSH	49	701147						11/3/97
					701497	2	2	2	2		
332520	N/A	NO	KEYSTONE	11	701147						11/3/97
					701497	1	1	1	1		
094931	3509	NO	MID VALLEY	11	701147						11/3/97
					701497	1	1	1	1		
442680	1576	090297	MOUNTAIN CNDY	51	701147			4	4		11/3/97
		100697			701497	4	4				
447000	1052	090297	MUTUAL WHSL	11	701147						11/3/97
		100697			701497	1	1	1	1		
761406	1448	USE 'JUDY'	KLEIN CANDY	11	701147			3	3		11/3/97
		USE 'JUDY'			701497	3	3				
468800	N/A	NO	NORTH COUNTRY	49	701147						11/3/97
					701497	1	1	1	1		

51854 8239

PROMOTIONS #701497 AND #701147						SALEM TEAR TAPE						
ACCT #	EFT NO.	PO #	ACCOUNT NAME	WARE-HOUSE #	PROMOTION #	(6M) FULL FLAVOR 24194	(6M) LIGHT 24196	(6M) FF 100 24195	(6M) LIGHT 100 24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	
DIV #1623												
160600	3475	090297	DONAHUE	7	701147			2			11/3/97	
		100697			701497	2	2		2			
315288	1010	USE 'JUDY'	DOWLING'S	7	701147						11/3/97	
		Use 'JUDY'			701497	1	1	1	1			
194040	3270	NO	FINKLE	7	701147						11/3/97	
					701497	6	6	6	6			
509977	3361	NO	H. FOURTINS	51	701147						11/3/97	
					701497	4	4	4	4			
356150	1160	NO	LAVIN CANDY	7	701147						11/3/97	
					701497	1	1	1	1			
647510	1601	090297	TRADING PORT	7	701147						11/3/97	
		100697			701497	1	1	1	1			
611800	3337	NO	STD ROSENBAUM	7	701147						11/3/97	
					701497	3	3	3	3			

51854 8240

PROMOTIONS #701497 AND #701147						SALEM TEAR TAPE					
ACCT #	EFT NO.	PO #	ACCOUNT NAME	WARE-HOUSE #	PROMOTION #	(6M) FULL FLAVOR 24194	(6M) LIGHT 24196	(6M) FF 100 24195	(6M) LIGHT 100 24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1626											
081120	3444	NO	BUFFALO TOB	48	701147						11/3/97
					701497	2	2	2	2		
088080	1657	NO	J A CALDERON	49	701147						11/3/97
					701497	2	2	2	2		
154180	1317	USE 'JUDY'	DERIGO SALES	48	701147						11/3/97
		USE 'JUDY'			701497	3	3	3	3		
180000	1550	090297	ELMIRA	11	701147						11/3/97
		100697			701497	1	1	1	1		
186350	3349	NO	F & T DISTR.	49	701147						11/3/97
					701497	1	1	1	1		
336660	1017	090397	E.P. KIRST	48	701147						11/5/97
		100897			701497	4	1	3	4		
317880	1084	NO	R.L. JONES	49	701147						11/3/97
					701497	1	1	1	1		
649920	1519	090297	TRIPIFOODS	48	701147						11/3/97
		100697			701497	2	2	2	2		

51854 8241

PROMOTIONS #701497 AND #701147						SALEM TEAR TAPE					
ACCT #	EFT NO.	PO #	ACCOUNT NAME	WARE-HOUSE #	PROMOTION #	(6M) FULL FLAVOR 24194	(6M) LIGHT 24196	(6M) FF 100 24195	(6M) LIGHT 100 24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1638											
091800	3291	NO	CAPITAL CANDY	7	701147						11/3/97
					701497	1	1	1	1		
						58	55	57	58		
					TOTAL RESIDUALS (BOTH PROMOS)	76	55	75	76		
					REMAINING	18	0	18	18		